

Message Text

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PAGE 01 PRAGUE 00252 051530Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 051310Z FEB 75
FM AMEMBASSY PRAGUE
TO SECSTATE WASHDC 7572
USDOC WASHDC
INFO AMEMBASSY VIENNA

UNCLAS PRAGUE 0252

VIENNA FOR USEWTC

COMMERCE FOR BEWT/TPD (THOMSON)

E.O. 11652: N/A

TAGS: BEXP, CZ

SUBJECT: MARKET RESEARCH FOR BRNO, '75

REFS: A. STATE 282477
B. VIENNA 423

1. EMBASSY REGRETS WE WERE UNABLE TO MEET JANUARY 31
DEADLINE FOR SUBJECT RESEARCH STUDY, BUT WE HOPE TO
OBTAIN ENOUGH INFORMATION BY WEEK'S END TO SUBMIT
MEANINGFUL CABLE REPORT BY MONDAY, FEBRUARY 10.

2. IN MEANTIME, WE ARE POUCHING EXCELLENT
EWTC PROVISIONAL MARKETING REPORT WHICH
CAN SERVE AS BASIS IN COMMERCE FOR DRAWING UP RECRUITING
PLAN FOR FAIR. EMBASSY REPORT WHEN SUBMITTED WILL
COMMENT ON AND, WHERE POSSIBLE, AMPLIFY FINDINGS IN
EWTC PROVISIONAL STUDY. GIVEN DIFFICULTIES WE HAVE
EXPERIENCED IN OBTAINING DETAILED MARKET INFORMATION
FROM OUR CALLS AT VARIOUS FTOS AND MINISTRIES,
HOWEVER, WE CONSIDER EWTC TO BE EXCELLENT COMPILATION
OF MARKET DATA BOTH FROM PUBLISHED SOURCES AND INTERVIEWS
WITH WESTERN BUSINESSMEN INVOLVED IN TRADING WITH
CSSR IN PROCESS CONTROL AND MATERIALS TEST INSTRUMEN-
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TATION (PCMTI).

3. AFTER SOME DELAY, FEDERAL MINISTRY OF TECHNOLOGICAL
AND INVESTMENT DEVELOPMENT HAS PROMISED TO GIVE US ON
FEBRUARY 6 THEIR RECOMMENDATIONS AS TO WHICH ITEMS OF
PCMTI EQUIPMENT WOULD BE OF MOST INTEREST TO
CZECHOSLOVAK INDUSTRY AND DEVELOPMENT PLANS.
PERRY

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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05 JUL 2006

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